



Invest & Trade
WESTERN AUSTRALIA

WESTERN AUSTRALIA
State of Energy

Vietnam Showcase

Delegate directory

September 2026





Acknowledgement of Country

The Government of Western Australia acknowledges the traditional custodians throughout Western Australia and their continuing connection to the land, waters and community. We pay our respects to all members of the Aboriginal communities and their cultures; and to Elders both past and present.

Premier's Foreword

Western Australia is an energy and resources powerhouse, and trade and investment are central to our continued growth. Our partnership with Vietnam is strong and built for the long term. As we work together on the global energy transition, this relationship will only grow in importance in the decades ahead.

Vietnam is one of the fastest-growing economies in Southeast Asia, and its ambitions in energy, food security and skills development align closely with Western Australian capabilities. With well-established LNG expertise and a rapidly growing renewable energy sector, Western Australia is well positioned to support Vietnam's energy transition and industrial growth. As the State of Energy, Western Australia is keen to continue exploring new and emerging opportunities that bring our communities and economies closer together.

Vietnam was Western Australia's 15th largest trading partner in 2025, with two-way trade valued at \$2.7 billion, backed by growing activities across energy, agrifood and education. We are committed to strengthening our presence across Southeast Asia through the Invest and Trade Western Australia network, connecting our businesses to opportunities throughout the region.

Our primary industries are a cornerstone of this relationship, supplying high-quality grain, livestock, and food and beverage products, underpinned by biosecurity and supply chain standards recognised worldwide.

Our international education ties are expanding as well, with schools across Vietnam delivering the Western Australian curriculum and providing pathways for students to pursue further education and training in Western Australia.

I am pleased to be leading this mission to Dong Nai, Ho Chi Minh City and Hanoi, joined by Agriculture and Food Minister Jackie Jarvis, Parliamentary Secretary Samantha Rowe, and a delegation of 32 Western Australian businesses and organisations. Together, we will showcase Western Australia's capabilities, build new connections and pursue opportunities for deeper trade, investment and collaboration with Vietnam. I thank all delegates for their participation and wish them every success in their engagements and future partnerships.

Premier Roger Cook

**Minister for Defence Industries; Tourism,
Trade and Investment**



Hon Jackie Jarvis MLC

Minister for Agriculture and Food; Fisheries; Forestry;
Small Business; Mid-West

The Hon Jackie Jarvis MLC is the Minister for Agriculture and Food; Fisheries; Forestry; Small Business; and Mid West, and has been a Member of the Legislative Council since 2021.

Jackie lives in Cowaramup and has lived in the South West for over 30 years.

Prior to entering politics, Jackie started her career in the finance industry before moving to Margaret River in 1998 and establishing a commercial vineyard and winery with her husband Matt. They launched the Jarvis Estate wine brand in 2002.

Through her work as a farmer, regional businesswoman and in the public service, Jackie has a long career advocating for communities in the bush.

She has proved herself as a strong leader, through her work as CEO of the WA Rural, Regional and Remote Women's Network, during her time as Commissioner for the Forest Products Commission and on the boards of the South West Development Commission and Australian Landcare Council.

Jackie's work attracting resettled refugees to work in agriculture saw her named 2014 WA Rural Woman of the Year and national runner-up. She was also named the Rural Community Leader of the Year at the 2019 Australian Farmer of the Year awards.

Jackie was appointed to Cabinet as Minister for Agriculture and Food; Forestry and Small Business in December 2022.

In March 2025, Jackie gained the portfolios of Fisheries and Mid West.

She is passionate about continuing to provide a strong voice for regional communities in WA.



Hon Samantha Rowe MLC

Parliamentary Secretary to the Premier; Minister for Defence Industries; Tourism, Trade and Investment

Samantha was elected to the 39th Parliament of Western Australia in 2013 as a Labor Member for the East Metropolitan Region. She was re-elected in 2017, 2021 and 2025.

After the State Election in 2025, Samantha was appointed Parliamentary Secretary to the Deputy Premier; Treasurer; Minister for Transport; Sport and Recreation.

Samantha is currently the Deputy Chair of the Standing Committee on Estimates and Financial Operations and a Member of the Joint Standing Committee on Audit.

Prior to entering Parliament, Samantha held several senior roles as Business Development Manager for the American Chamber of Commerce in Perth, Western Australia. AmCham works to promote trade, commerce and investment between Australia and the United States and in the Asia-Pacific region. Samantha was also Executive Officer for Labor Business Roundtable in Perth.

Samantha is passionate about equality for women and made several mentions of this in her inaugural speech in Parliament:

“Financial independence and empowerment should not be a luxury bestowed only on men. Equality for women in the form of equal pay for the same work, more flexible work environments to genuinely encourage workplace participation for women, particularly mothers, is of paramount importance; the role of a government is to foster and facilitate such changes in our society.”



Table of Contents

Energy Transition

Australian School of Economics.....	8
AVESS Energy.....	9
Binar Futures.....	10
CDI Energy, Electrotechnology Training Institute.....	11
Dai Dung Pty Ltd.....	12
Magellan Power.....	13
Woodside Energy Group.....	14

International Education

APEIRO Institute.....	16
Contempo College.....	17
Curtin University.....	18
Edith Cowan University.....	19
Kingston International College.....	20
Murdoch University.....	21
School Curriculum and Standards Authority.....	22
Stanley College.....	23
StudyPerth.....	24
TAFE International WA.....	25
The University of Notre Dame Australia.....	26
The University of Western Australia.....	27
Western Australia Technical Vocational Energy and Training Consortium (WATVET).....	28

Primary Industries

CBH Group.....	30
Craig Mostyn Group.....	31
IGH Commodities Pty Ltd.....	32
Irongate Wagyu and Futari Wagyu.....	33
Ti Produce Marketing Pty Ltd.....	34
Xsights Digital Pty Ltd.....	35

Key Mission Stakeholders

Business Events Perth.....	37
Chamber of Commerce and Industry of WA.....	38
Fund WA.....	39
Western Australia Vietnam Business Council.....	40

Energy Transition



Australian School of Economics

ASE is a provider of professional and industry training for industrial project development and management. The school focuses on applied economics to real life projects.

Founding Chairman Ky Cao has longstanding experience in financial markets, economic consulting, energy company start-up, energy market reform, professional education, and project development and establishment in Australia and Vietnam.

In 2017, as Chairman of Finance International, he partnered with a local group to install the first solar power system on a commercial building in Hanoi. In 2018, the partners applied for the development of a 49.5MW solar farm in Quang Tri province (LIG Solar). The project was commissioned successfully and delivered to the national grid in June 2019.

Dejure Enterprises, another company of Mr Cao, ran courses for energy transition in parallel to FI work. Topics included engaging in the Liquefied Natural Gas supply industry, high efficiency gas fired power generation, offshore wind farm development, and prospects for hydrogen in power supply.

An emerging critical element of the energy transition in Vietnam is the provision of firming generation capacity. After the initial wave of solar and wind projects in 2019, the Vietnam grid is in need of fast-response plant and battery stations.

Gas and diesel plant provide rapid response and longer duration back-up while BESS provide instantaneous response and short duration back-up. One is accretive energy supply and the other is energy storage and discharge, the two offering complementary services.

ASE is offering institutional knowledge held through Mr Cao to the Vietnam Government again to apply solutions to the firming capacity need.



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AVESS Energy

Australia VRFB ESS Company Pty Ltd (AVESS) is a Perth-based renewable energy storage solutions (ESS) business focused on safe, long-duration vanadium flow batteries (VFB). Established in 2019, AVESS is building an Australian-owned and made capability in VFB battery storage to support renewable energy integration, remote power systems, and grid resilience.

AVESS' mission is to help build an Australian VFB industry that delivers clean, safe, and reliable ESS, strengthening energy security and supporting decarbonisation.

Our vision is to re-establish Australia as a global leader in VFB technology, while creating an industry that underpins Australia's renewable future and supports its Indo-Pacific regional neighbours in renewable energy storage technology.



Dean Nalder

Chairman

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Binar Futures

We are an Aboriginal charity providing services in sports, education, health and culture. Our current project is the construction of a \$70M integrated facility in Midland called the Binar Community Hub.

The Binar Community Hub will include:

- Air conditioned 8 indoor basketball / netball courts including a showcourt
- Integrated medical facility
- Integrated education facility
- Indigenous Hall of Fame
- Behind the meter rooftop solar power generation

The Binar Community Hub will accommodate 2.5MW of solar on the roof coupled with an 8MWH battery. There will be 30 EV Charging bays available in the car park and our intention is to generate excess power for export to key stakeholders and corporate clients.



Andrew Vlahov
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CDI Energy

Electrotechnology Training Institute

CDI Energy is a Western Australian clean energy technology company delivering reliable, cost-effective power to remote projects and operators across regional WA and the Northern Territory. We provide an end-to-end service – design, engineering, build, installation and ongoing support – for standalone power systems (SPS) and hybrid energy systems integrating solar generation, battery storage and diesel back-up.

Our systems power off-grid applications including pastoral stations, mining camps and workshops, bore pumps and dewatering, civil site offices and temporary telecommunications infrastructure. CDI has delivered SPS and large-scale solar programs for clients including Horizon Power and BHP, and complements its electrical capability with in-house civil works and Panoptic, our proprietary remote monitoring and control platform, giving operators live visibility of system performance, availability and fuel savings.

The Electrotechnology Training Institute (ETI) is a not-for-profit charity strengthening Western Australia's electrical industry through advocacy, representation, education and training. Its divisions include the College of Electrical Training, the state's primary electrical training provider; Electrical Group Training, WA's largest employer of electrical apprentices; ECA WA, providing technical, safety, legal and business support to member businesses; and Equip-Safe, delivering safety and equipment training.



Darryl Bower

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Dai Dung Pty Ltd (DDC)

Dai Dung Pty Ltd (DDC) is an international structural steel and engineered fabrication group with more than 30 years of experience delivering complex, large-scale projects worldwide.

DDC operates six manufacturing complexes across Vietnam, with a combined production capacity of up to 500,000 tonnes per year.

DDC provides an integrated service encompassing design, engineering, procurement, fabrication, quality assurance, logistics and project delivery.

Its operations are certified to AS/NZS 5131 Construction Category 3, supporting delivery to demanding project requirements.

Through its WA head office, DDC provides clients with local leadership and commercial management, backed by the Group's extensive engineering expertise and manufacturing capability in Vietnam.

DDC is committed to strengthening trade and industrial collaboration between WA and Vietnam. As part of this commitment, DDC intends to explore the future procurement and use of WA green steel as it becomes commercially available and suitable for project requirements.

More information is available at www.daidung.au



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Magellan Power

Magellan Power is a Western Australian-based designer and manufacturer of advanced power electronics and battery storage systems that are critical to Australia's energy resilience and decarbonisation efforts.

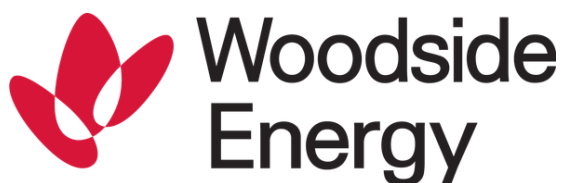
Our business model is centred on a complete battery circular economy, with end-to-end lifecycle stewardship embedded in everything we do. We manufacture high-reliability AC and DC UPS systems, home energy storage (Karri), and standalone and community-scale battery solutions tailored to regional and remote areas. Our systems are designed for long service life and adaptability—maximising resource efficiency and supporting national energy reliability.

Magellan's reputation is built on supplying highly reliable systems into the mining, utility and heavy industry markets and supporting our clients with local knowledge and service to remote areas.



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Woodside Energy Group Ltd

Woodside Energy Group Ltd is a global energy company headquartered in Perth, Western Australia. The company has a diversified portfolio of oil and gas assets and is focused on supplying reliable energy to customers across the Asia-Pacific region and other international markets.

Woodside operates and participates in major offshore and onshore energy developments and maintains corporate offices in key locations around the world, including Houston, London, Singapore, Beijing, and Perth.

The company's head office is located at Mia Yellagonga, 11 Mount Street, Perth, Western Australia. Woodside is committed to delivering energy while pursuing opportunities that support the evolving energy transition.

The company combines technical expertise, operational excellence, innovation, and collaboration to create long-term value for shareholders, customers, communities, and other stakeholders.



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International Education





APEIRO Institute



Founded in Perth, Western Australia in 2018, APEIRO Institute is an award winning Registered Training Organisation (RTO 45394) and CRICOS Provider (03703M). We offer vocational courses across various fields, including business, automotive, construction, electronics & communications, and more, all under the Australian Qualifications Framework. From our modern campuses in Perth and Sydney, APEIRO empowers learners through innovative, industry-aligned vocational education designed for career success.

Our core focus has been on Technical and Trade courses. Recently, we have broadened our course offerings by launching a Community Services program, extending our reach into the healthcare services industry.

We are a team of professionals dedicated to sharing our knowledge and driving positive outcomes in our community. Our training team is made up of experts with extensive experience in the field of delivery. APEIRO, meaning "infinite," is committed to creating endless possibilities for those eager to learn and adapt to the ever-evolving modern world.

We believe in fostering a learning environment that provides boundless opportunities to individuals, regardless of age, gender or expertise. Education is essential for mastering tasks of all complexities, and we believe it should extend far beyond the confines of a classroom.

At APEIRO, we do more than deliver quality vocational education. We can assist organisations to develop skilled, future-ready workforces through tailored training solutions that drive performance and business growth. Beyond workforce upskilling, APEIRO is actively pursuing Transnational Education (TNE) partnerships to extend the reach of Australian vocational education globally, creating accessible, industry-aligned learning opportunities across international markets.



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Contempo College

Contempo College is a prestigious institution of VET education, located in the heart of Perth city. The college offers a vibrant and intellectually stimulating environment for students. At Contempo College, the curriculum is designed to blend traditional academic disciplines with contemporary and emerging fields of study. The college primarily focuses on providing high-quality education and fostering a conducive learning environment for its students.

Contempo College would focus on establishing strategic partnerships with key players in the international education from various countries. Collaborations with established education agents and partners would help leverage existing market reach and expertise. The college could also engage in research and development initiatives to continuously improve and refine its products and services, while actively participating in industry conferences, exhibitions and networking events to showcase its offerings and build relationships with potential students and partners.

To engage students and promote the courses, Contempo College adopts a multi-faceted approach. This includes targeted marketing campaigns, engaging prospective students through various platforms and hosting informational sessions and workshops. The college also fosters partnerships with industry leaders and organisations to provide industry work placements, guest lectures and practical training opportunities, ensuring that students gain real-world experience in their chosen fields.



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Curtin University

Curtin University is a leading global university headquartered in Perth, Western Australia. Established in 1966, Curtin is Australia's largest university by student enrolment and is recognised for its strong industry engagement, impactful research, and commitment to delivering practical, future-oriented education.

With campuses in Australia, Malaysia, Singapore, Dubai, Mauritius, and Colombo, Curtin maintains a significant international presence and fosters strategic partnerships with institutions across Asia, Europe, the Middle East, and Africa. The University offers a broad range of undergraduate and postgraduate programs in disciplines including business, engineering, health sciences, science, humanities, law, and technology.

Driven by its vision to make tomorrow better, Curtin works collaboratively with industry, government, and community partners to address complex global challenges and equip graduates with the skills and knowledge required to succeed in an increasingly interconnected world. Supported by a diverse community of students and staff from more than 130 countries, Curtin is recognised for its inclusive culture, global outlook, and excellence in teaching, research, and international collaboration.



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Edith Cowan University

Established in 1991, Edith Cowan University (ECU) is a public WA university named after Edith Dircksey Cowan, the first woman elected to an Australian parliament. ECU is committed to accessible and inclusive education, with more than 30,000 students, including international students from over 100 countries.

Recognised for its teaching quality and student experience, ECU offers industry-informed courses across a wide range of disciplines, with opportunities for work-integrated learning, placements and fieldwork. In addition to a brand-new Perth City campus, ECU has campuses in Joondalup, Bunbury and Sri Lanka.



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Kingston College

Kingston International College (KIC) is one of Western Australia's established vocational education and training providers, with 23 years of operational history and a strong compliance record.

Based in Perth, KIC is led by 2026 Western Australian 40under40 Award-winning leadership, reflecting a commitment to educational innovation, responsible growth and international engagement. KIC is a trusted training partner for a Royal Government of Bhutan study-abroad skills development initiative, demonstrating our capability to support government-backed international training programs and cross-border education partnerships.

KIC delivers industry-focused qualifications aligned with Australia's critical skills needs, particularly across construction and trades, hospitality, elderly care and community services, and early childhood education and care. Our programs combine practical, employment-focused training with internationally relevant skills, positioning Australian vocational education as a high-quality education export.

Through our formal university pathway with Murdoch University, eligible KIC graduates can progress from vocational education into higher education. KIC is ready to build meaningful Transnational Education (TNE) partnerships in Vietnam, connecting Australian quality education with Vietnam's future workforce.



Tandin Dorji

Chief Executive Officer

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Murdoch University

Murdoch University is a globally connected Australian university headquartered in Perth, Western Australia. Founded in 1973, Murdoch has grown into a comprehensive institution with more than 25,000 students and 2,400 staff from over 90 countries, delivering undergraduate, postgraduate and research programs across campuses in Western Australia, Singapore and Dubai.

Murdoch is recognised for its distinctive strengths in life sciences, veterinary and animal health, environmental sustainability, food futures, biosecurity, health, education, law, business, creative media and emerging technologies. Its teaching and research are strongly applied, industry-engaged and focused on addressing complex social, economic and environmental challenges. Murdoch's Western Australian campuses include major facilities in Perth, Mandurah and Rockingham, alongside specialist sites supporting veterinary science, food innovation and agricultural research.

Internationally, Murdoch has a long-standing commitment to transnational education and global partnerships, providing a strong foundation for deeper collaboration with Vietnam. The University is a member of Alliance 2050 group of Australian universities and is also a member of the International Association of Universities.

Through the Vietnam Business Mission, Murdoch seeks to strengthen education, research, industry and government partnerships that support sustainable development, workforce capability and regional prosperity.



Professor Don A. Klinger

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School Curriculum and Standards Authority

The School Curriculum and Standards Authority (the SCSA) is an independent statutory authority responsible to the Western Australian (WA) Minister for Education; Early Childhood and reports to the Minister for Tertiary and International Education. As the education board of WA, the SCSA is responsible for the WA Kindergarten to Year 12 Curriculum. The SCSA is administered by a board consisting of seven members appointed for their expertise in education and assessment. The statutory functions of the SCSA include to establish the WA Kindergarten to Year 12 Curriculum, standards of education achievement, assessment, moderation and certification.

The WA Curriculum is a developmentally appropriate knowledge-rich curriculum which provides students with opportunities to develop embedded disciplinary skills and general capabilities to cater for a multitude of post-Year 12 pathways.

The SCSA has been licensing overseas schools to implement WA Curriculum programs for almost 40 years. Schools currently licensed to implement the WA Curriculum are located in Bangladesh, Cambodia, China, India, Indonesia, Japan, Laos, Lithuania, Madagascar, Malaysia, Mauritius, Mongolia, Nepal, Pakistan, Singapore, Sri Lanka, Thailand, Turkey and Vietnam. The breadth of countries offering the WA Curriculum reflects its global appeal and the versatile qualities of the WA education system.



Melissa Kelly

Associate Director, International Education

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Stanley College

Stanley College is an independent Institute of Higher and Vocational Education with more than 13 years of experience. One of Australia's largest educational institutions, Stanley College employs over 200 dedicated and highly-qualified staff who work together to achieve successful learning outcomes for all students, helping them to reach their highest potential. We are a multi-campus institution with a presence in two regional cities: Perth and Adelaide, central to public transport, shopping, and business districts.



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StudyPerth

StudyPerth is Western Australia's peak body for international education and a membership association representing universities, vocational education providers, English language colleges, schools and student accommodation providers.

Through destination marketing, industry collaboration and student success initiatives, StudyPerth promotes Perth to prospective international students, their families and education agents, while welcoming, supporting and connecting international students in Western Australia to enriching education, career and community experiences. Together, these efforts strengthen Western Australia's international education sector, contribute to the State's economy and cultural diversity, and build lasting global connections.



Derryn Belford

Chief Executive Officer

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TAFE International Western Australia

TAFE International Western Australia (TIWA) is the Western Australian Government's dedicated international education agency, operating within the Department of Training and Workforce Development. TIWA is responsible for the recruitment, admission and support of international students studying across Western Australia's public TAFE system and Government schools.

As the Registered Training Organisation (RTO) and CRICOS provider for international students undertaking TAFE studies in Western Australia, TIWA works with the State's five TAFE colleges to deliver nationally recognised, industry-aligned qualifications that support workforce development across a range of priority sectors. Through this model, TIWA helps connect international students with practical training, contemporary facilities and pathways into further study and employment.

TIWA also manages the enrolment of international students in Western Australian Government schools, supporting students from their initial application through to commencement and ongoing study. Together, Western Australia's schools and TAFE colleges provide a strong education and training pathway that equips students with the skills, knowledge and experience needed to succeed in a global economy.



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The University of Notre Dame Australia

The University of Notre Dame Australia is a national university with campuses in Fremantle, Broome and Sydney, and clinical schools across New South Wales and Victoria. Since welcoming its first students in 1992 in Fremantle, Western Australia, the University has grown into a vibrant community of around 12,000 students, offering undergraduate, postgraduate and higher degree research programs across arts, sciences, law, business, education, philosophy, theology, medicine, nursing, midwifery and health sciences.

Notre Dame's distinctive approach to education combines theoretical knowledge, practical experience and a strong foundation in ethics, equipping students with the skills, judgement and confidence to contribute meaningfully to their professions and communities. Through its Core Curriculum, the University develops critical thinking, ethical reasoning and lifelong capabilities that support graduates to navigate complex challenges and build purposeful careers.

The University is recognised for its strong industry partnerships and commitment to scholarship and research. Its transformative research vision focuses on improving lives, strengthening communities and supporting human health, particularly for vulnerable groups. Guided by the themes of good lives, exceptional care and strong communities, Notre Dame brings together researchers across disciplines, communities, industry and society to address real-world challenges in Australia and Internationally.



Mr Christopher Riley

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The University of Western Australia

At The University of Western Australia, our motto, Seek Wisdom, is at the heart of what we do. Since our foundation more than 110 years ago, we have inspired change and blazed a trail to shape next-generation leaders with infinite potential. As our State's first and leading university, we bring passion, energy and insight to teaching, learning, and research—generating remarkable, life-changing outcomes.

Situated on the Swan River, near Perth's vibrant CBD, we have the privilege of being located where kaartdijin, or knowledge, began. It has been a place to gather and learn for tens of thousands of years, with stories and lessons shared from generation to generation of the world's oldest continuous culture. Today, more than 28,000 students from over 100 countries call UWA home. UWA students join a community of passionate, intelligent, and resourceful leaders who drive innovation and change. They connect and work with leaders in education, research, and industry and follow in the footsteps of more than 150,000 inspiring graduates.

We are a proud member of the internationally recognised Group of Eight, a coalition of Australia's leading research-intensive universities. Through our partnerships, high-impact research, innovative courses, and commitment to student experience, UWA has achieved its status as a world top 100 university (QS 2025). Our reputation is forged by academics, researchers, students, and university partners who work to solve the world's greatest challenges. We invite you to continue seeking and sharing wisdom with us.



Hannah Vu

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TECHNICAL
VOCATIONAL
EDUCATION
TRAINING

Western Australia Technical Vocational Education and Training

The Western Australia Technical Vocational Education and Training (WA TVET) Consortium brings together North Metropolitan TAFE, South Metropolitan TAFE and Phoenix Academy to connect international governments, institutions and industry with Western Australia's education and training expertise.

WA TVET develops and coordinates international student mobility programs, TVET partnerships, teacher and trainer development, workforce capacity building, customised training, executive education, technical benchmarking, study tours and complex international projects. We work in partnership with clients to design practical, customised and sustainable solutions, bringing together the right education, government and industry expertise for each project. WA TVET has delivered projects and partnerships across Brazil, India, Vietnam, Japan, South Korea, China, Oman, the Maldives and Mauritius.

Through WA TVET, international partners can access the expertise of major public TAFE institutions, private education providers, schools, universities, industry and government agencies. WA TVET aims to position Western Australia as a trusted global partner in technical and vocational education, workforce development and international education.



Mr Pankaj Pathak

Chief Executive Officer

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Primary Industries





CBH Group

CBH Group is Australia's largest co-operative and a leading agribusiness, owned and controlled by Western Australian grain growers. Established in 1933, CBH was created to provide growers with an efficient, cost-effective bulk handling system and remains focused on sustainably creating and returning value to WA growers, both current and future.

Our integrated grain export value chain connects growers to domestic and international customers through fertiliser supply, grain storage and handling, road and rail transport, marketing and trading, shipping and processing. This network includes more than 100 receival sites across Western Australia's grain-growing regions and four export port terminals at Geraldton, Kwinana, Albany and Esperance, enabling grain to move efficiently from paddock to port and into global markets.

With around 3,500 grower members, CBH operates at significant scale, handling the majority of Western Australia's grain production and supporting one of the largest and most efficient grain supply chains in the world. Its scale, infrastructure and market relationships help maintain WA's competitiveness as a major grain-exporting region and provide growers with access to customers across Asia, the Middle East, Europe and beyond.



Rob Dickie

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Craig Mostyn Group

Craig Mostyn Group is one of Australia's leading diversified food and agribusiness companies, servicing customers and suppliers both domestically and internationally. Operating across Western Australia and Victoria, the Group is a fully integrated agribusiness spanning feed manufacturing, livestock production, processing, rendering, protein trading and export markets.

Through its portfolio of businesses, including Linley Valley Pork, V&V Walsh, Amelia Park, Talloman, Jade Tiger Abalone, CM Protein Trading and Patmore Feeds, Craig Mostyn Group supplies premium pork, beef, lamb, animal nutrition products, protein meals and tallow to customers around the world. The recent acquisition of Patmore Feeds has further strengthened the Group's vertically integrated operations, enhancing supply chain capability from feed through to finished food products.

As a family-owned business with more than 100 years of history, Craig Mostyn Group is committed to sustainable growth, supporting regional communities, creating employment opportunities, and delivering high-quality food and agricultural products to local and global markets.



Matthew Talbot

Commercial Manager

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IGH Commodities Pty Ltd

IGH Commodities (IGHC) is an Australian grain exporter specialising in high-quality wheat, barley, lupins, canola, oats, faba beans and a wide range of pulses for markets across Asia, the Middle East and Europe. As a Western Australian-owned business, since 2012 we have built a strong reputation for honesty, reliability, and long-term partnerships with values that align closely with Vietnam's relationship driven trading culture.

As a grain packer and exporter, IGHC operates two dedicated sites in Western Australia and partners with growers for up-country storage. We are also developing additional strategic storage locations to support future growth and ensure consistent supply for our export customers.

Our product range includes:

- Wheat – AH1 & 2, APW1, ASW1, AGP and other milling and feed grades
- Barley – feed barley and malting barley (subject to seasonal availability)
- Lupins – Australian sweet lupins for feed and aquaculture
- Pulses – lentils, faba beans, field peas
- Oilseeds – canola
- Oats – feed and milling oats

Vietnam is one of IGHC's priority markets. We understand the country's fast-growing demand for safe, consistent, and competitively priced agricultural inputs, and we work closely with buyers to deliver products that meet both commercial and technical requirements.



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Irongate Wagyu and Futari Wagyu

Futari Wagyu – produces ultra premium, fullblood Japanese Wagyu beef from Western Australia, known for its exceptional marbling, rich buttery flavour, and melt-in-your-mouth tenderness, combining traditional Japanese breeding (Tajima line) with Australian farming on the south coast near Two Peoples Bay. This results in a superior, high-grade beef for a variety of 33 different cuts. Futari meaning two people, join together and share. Key characteristics:

- Fullblood genetics: Descended from 100% Japanese Wagyu cattle, specifically the Tajima line, for authentic quality.
- Exceptional marbling (MB 4/5 – 9+): Fine streaks of fat melt during cooking, creating intense flavour and tenderness.
- Buttery flavour: The marbling infuses the meat with a distinct buttery taste.
- Australian origin: Raised on lush pastures near Two Peoples Bay, WA, using a blend of Japanese heritage and modern Australian farming.
- Stress-free environment: Their care ensures less stress, naturally developing high-grade marbling.
- Awards: Recognised with awards, including Gold Medals and Champion Export at the Perth Royal Food Awards

Irongate Wagyu – the vertically integrated Albany livestock stud producing exclusively for Futari.

- Genetics from top 1% of Australian Wagyu population provided for export ease as both semen and embryos.
- Industry leading data and analytics from live production to key carcass eating quality traits.



Peter Gilmour

Managing Director

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Ti Produce Marketing
International Brokers of Fresh Produce

Ti Produce Marketing Pty Ltd

Ti Produce Marketing (TPM) is one of Australia's leading fresh fruit exporters, specialising in premium-quality strawberries, blueberries and other perishable produce for markets across the Asia-Pacific, Middle East and Australia.

Established in 2003 by experienced fresh produce sales professionals, TPM was founded with a vision to source and deliver high-quality Australian produce to international markets. Today, the business plays a significant role in Western Australia's winter strawberry supply, working closely with growers across the Wanneroo and Carabooda regions, while sourcing a range of other fresh produce to meet customer demand.

The Ti Group is headquartered in Bullsbrook, Western Australia, with coolstore and freight-loading facilities in Bullsbrook and Wanneroo, supported by 24/7 access to refrigerated airfreight at Perth International Airport for time-critical, perishable produce.

In 2007, the company began planning its own strawberry-growing operation. In 2012, Ti Horticultural Supplies Pty Ltd purchased 150 acres on Old West Road, Bullsbrook. The site has since expanded to approximately 3.3 million strawberry plants and became the group's primary base in 2017, featuring pressure-cooling, cold-storage and fumigation facilities.

Looking ahead, the group plans to further develop the Bullsbrook site, including a future café and restaurant and education and training opportunities in horticulture.



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Jamie Michael
Director
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Xsights Digital Pty Ltd

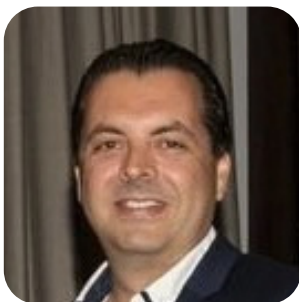
Xsights Digital Pty Ltd is a Western Australian AgTech company that has developed and patented the Xiot Tag, an affordable IoT device for tracking and monitoring pigs continuously.

The tag collects real-time location and health data, including movement, temperature and welfare indicators, and delivers insights through Xsights' cloud-based XLM (Xsights Livestock Management) platform via alerts, reports and dashboards.

Founded in 2018 and based in Perth, Xsights is live across eight countries, with its technology protected by two international patent families and validated through extensive field deployment.

In Vietnam, Xsights has an active, ethics-approved research partnership with Thai Nguyen University of Agriculture and Forestry (TUAF) focused on early detection of African Swine Fever (ASF), one of the region's most significant biosecurity threats.

Building on this, Xsights is seeking to scale into a larger controlled-location study and position its technology for broader commercial deployment across Vietnam's pork industry – helping producers, government and research partners reduce disease risk and improve traceability.



Dean Phillips

Executive Director

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The infographic features the Xsights and Xiot logos at the top. On the left, a diagram shows a pig's head with an Xiot tag attached to its ear. To the right of the diagram, text describes the tag as an electronic device for monitoring pig health and development. Below this, two bullet points highlight that the tags are small and lightweight, and compatible with existing plastic ear tags. On the right side, two physical Xiot tags are shown: a green one for grower pigs (49x24x2mm, 10g) and a silver one for sows (64x30x10mm, 25g). At the bottom, a row of seven icons with labels lists the tag's features: compatibility with standard livestock industry applications, lightweight design (from 9 grams), LED lights for easy animal identification, full waterproofing, a broadcasting range of 60m, real-time traceability, and reusability.

Xsights Xiot

An electronic tag (Xiot® tag) that is fitted to the ear of pigs to continuously monitor their health, well-being and development.

- › Xiot tags are small and lightweight
- › They fit with existing plastic ear tags and applicators

COMPATIBLE WITH STANDARD LIVESTOCK INDUSTRY APPLICATIONS

LIGHTWEIGHT FROM - 9 GRAMS

LED LIGHTS FOR EASY ANIMAL IDENTIFICATION

FULLY WATERPROOF

BROADCASTING RANGE 60m

ENABLES REAL TIME TRACEABILITY

REUSABLE

Xiot® - G Tag for Growers
49x24x2mm - 10g

Xiot® - S Tag for Sows
64x30x10mm - 25g

Key Mission Stakeholders



Business Events Perth

Funded by the Western Australian Government through Tourism Western Australia and our member partners across the State, Business Events Perth has been securing high value conferences and incentive groups for Western Australia for 55 years.

Our charter is to market, in conjunction with local organisations, Western Australia nationally and internationally as a destination for conventions, exhibitions and incentive travel groups.



Gareth Martin
Chief Executive Officer
GMartin@bepertth.com



Chamber of Commerce and Industry of Western Australia

The Chamber of Commerce and Industry of Western Australia (CCIWA) established in 1890 is a not-for-profit, membership-based organisation and one of WA's leading business advocacy and support bodies, representing approximately 7,000 members across the State. CCIWA has broad reach across Western Australia's business diaspora, supporting organisations of all sizes, from small and medium businesses through to major corporates, industry associations and regional partners.

As the voice of WA business, CCIWA connects members with advocacy, networks, commercial opportunities and practical support to help them grow and remain competitive. CCIWA offers a comprehensive suite of commercial services including workplace relations, employee relations and HR advice, training and apprenticeships, accounting services, economic research, policy and advocacy, events, sponsorship and partnership opportunities, and international trade services.

CCIWA's International Trade Services provides tailored support to help businesses streamline importing and exporting, manage international trade risks, and connect with the right global partners. These services complement existing WA Government trade and investment support and provide an additional avenue of assistance for Western Australian businesses seeking to grow internationally. CCIWA works closely with Invest and Trade Western Australia, helping connect businesses and investors with relevant information, services and international opportunities.



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Fund WA

Fund WA is the first institutional venture capital fund dedicated exclusively to backing high-growth, technology-enabled ventures based in Western Australia. We are 100% focused on investing in WA innovation and keeping value local.

Providing capital from Seed to Series A, our fund offers targeted financial backing alongside strategic guidance, operational expertise, and dedicated support to prepare early-stage commercial startups for follow-on funding rounds. Operating as an industry-agnostic investor, our growing portfolio spans diverse sectors, including health and life sciences, software and SaaS, cybersecurity, clean energy, resources technology, and industrial innovation.

We are proudly supported by the Western Australian State Government through the WA Venture Support (WAVES) program, a strategic initiative administered under the New Industries Fund. This institutional investment validates our mandate to build a sustainable, globally competitive technology ecosystem within our state.

As a member of the Vietnam Mission 2026 Team WA delegation, we are seeking cross-border co-investment opportunities, strategic regional partnerships, and market expansion pathways between Australia and Southeast Asia. Through our fund, we aim to connect Western Australia's most promising founders with international networks, facilitating bilateral growth, knowledge transfer, and shared commercial success across the broader Asia-Pacific region.



Glenn Butcher

Managing Director and CEO

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Western Australia Vietnam Business Council

Western Australia Vietnam Business Council (WAVBC) is a not-for-profit business organisation dedicated to strengthening trade, investment, innovation, education and business collaboration between Western Australia and Vietnam.

WAVBC supports the development of bilateral trade and investment between Western Australia and Vietnam, while strengthening business and cultural connections between the two markets. WAVBC facilitates business engagement through an annual program of seminars, networking events and other activities in Western Australia and Vietnam, providing a platform for businesses to build relationships, exchange knowledge and explore trade and investment opportunities.

Our value proposition lies in our extensive cross-border business network, strong relationships with government and industry stakeholders, and practical experience in helping businesses establish trusted partnerships. WAVBC serves as a bridge between Western Australia and Vietnam, reducing market entry barriers and creating opportunities for sustainable international business growth.



David Morgan

President

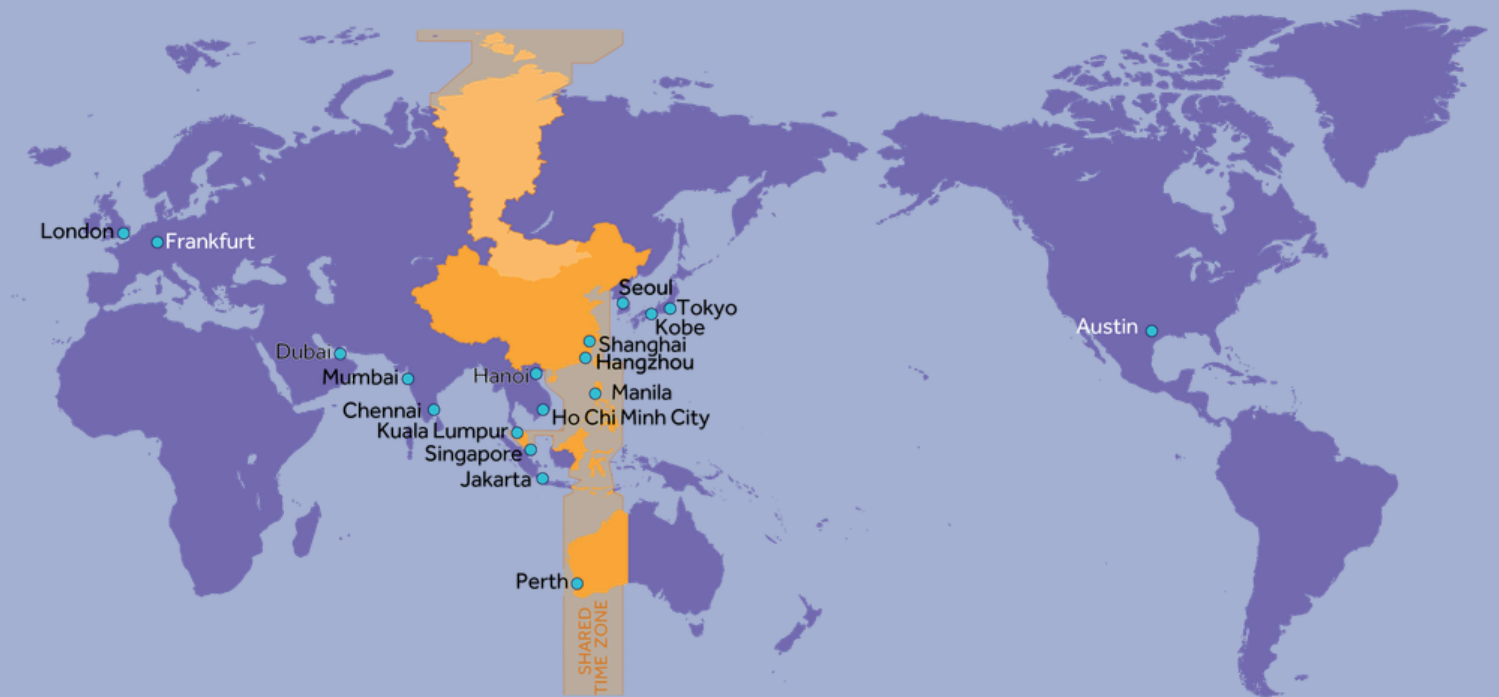
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Duc Le

Vice President

Vicepresident@wavbc.org.au



Invest in and trade with Western Australia

Strategically positioned to do business, Western Australia shares a time zone with some of the fastest growing economies in the world.

Invest and Trade Western Australia is the 'front door' to assist investors and businesses to engage with established industries and gather critical information to make it easier than ever to do business in and with Western Australia.

In addition to our Perth Hub, we operate an extensive network of international offices across the ASEAN region, China, India-Gulf, North-East Asia, United Kingdom/Europe and Americas regions.

Let us connect you with opportunities across Western Australia.



Betty Yang

Investment and Trade Commissioner for
ASEAN (Singapore)

Betty is the Investment and Trade Commissioner for ASEAN (Singapore) and works as part of Invest and Trade Western Australia.

Betty and her team based in Singapore, Vietnam and Malaysia work to attract investment and grow trade opportunities for Western Australian businesses within the ASEAN region.

Before joining us, Betty worked in the Climate Industry Action team in Strategic Policy, developing an understanding of Western Australia's energy transition and decarbonisation commitments. Previously, Betty has worked in business development roles in the public and private sectors, building strategic relationships with international clients in the Asia Pacific, North America and Europe to drive commercial outcomes. This includes almost 12 months in the Client Services team in Invest and Trade Western Australia. Betty holds a Master of Business Administration and a Bachelor and Master of Arts (English Language and Literature). Betty speaks fluent Mandarin and has a strong understanding of East and South East Asian cultures.



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